

ANHA & HDP
 Combined Financial Statements
 for the FY as of 01/31/2012

	<u>ANHA</u>	<u>HDP</u>	<u>Combined Statements</u>
<u>Assets</u>			
Cash in Banks	\$153,775.70	\$23,425.37	\$177,201.07
Accounts Receivable	\$0.00	\$0.00	\$0.00
Other Assets	\$0.00	\$0.00	\$0.00
Total Assets	\$153,775.70	\$23,425.37	\$177,201.07
<u>Liabilities and Equity</u>			
<u>Liabilities</u>			
Accounts Payables	\$0.00	\$0.00	\$0.00
Total Liabilities	\$0.00	\$0.00	\$0.00
<u>Equity</u>			
Retained Earnings	\$126,074.76	\$23,425.37	\$149,500.13
Net Income FY 2011	\$27,700.94	\$0.00	\$27,700.94
Total Equity	\$153,775.70	\$23,425.37	\$177,201.07
Total Liabilities and Equity	\$153,775.70	\$23,425.37	\$177,201.07

Proposed 2012 ANHA and HDP Budget

	ANHA/HDP Approved Budget FY 11	ANHA/HDP Actuals FY 11	ANHA/HDP Proposed Budget FY 12	ANHA/HDP Actuals FY 12	Per unit	Comments
<u>INCOME for ANHA</u>						
<u>Alliance Membership Dues</u>						
Full Membership Dues:	\$80,000.00	\$87,000.00	\$72,000.00	\$21,250.00	\$4,500.00	16 Full members
Associate Member Dues	\$16,500.00	\$17,500.00	\$18,000.00	\$11,750.00	\$2000 / \$500	5 A-I, 11 A-II & 5 A-III Associate Members
Partners Member Dues	\$3,500.00	\$2,000.00	\$2,000.00	\$1,500.00	\$500	4 Partner Members + 1 Comp
Sub-total:	\$100,000.00	\$106,500.00	\$92,000.00	\$34,500.00		
<u>Other Alliance Income</u>						
Interest Income	\$0.00	\$0.00	\$0.00	\$0.00		
Reimbursements	\$0.00	\$1,660.63	\$0.00	\$0.00		Reimbursements for Annual Meeting
Sub-total:	\$0.00	\$1,660.63	\$0.00	\$0.00		
TOTAL INCOME FOR ANHA:	\$100,000.00	\$108,160.63	\$92,000.00	\$34,500.00		
<u>INCOME for HDP</u>						
<u>HDP Membership Dues</u>						
Regular Members	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00	0 members for 2012
<u>Corporate Members</u>						
Gold	\$0.00	\$0.00	\$0.00	\$0.00		
Silver	\$0.00	\$0.00	\$0.00	\$0.00		
Bronze	\$0.00	\$0.00	\$0.00	\$0.00		
Sub-total:	\$0.00	\$0.00	\$0.00	\$0.00		
<u>Other HDP Income</u>						
Magazine Sales	\$0.00	\$0.00	\$0.00	\$0.00		
Interest Income	\$0.00	\$0.00	\$0.00	\$0.00		
HDI Income and Registration	\$0.00	\$0.00	\$0.00	\$0.00		
Sub-total:	\$0.00	\$0.00	\$0.00	\$0.00		
TOTAL INCOME FOR HDP:	\$0.00	\$0.00	\$0.00	\$0.00		
TOTAL COMBINED INCOME	\$100,000.00	\$108,160.63	\$92,000.00	\$34,500.00		

Proposed 2012 ANHA and HDP Budget

	ANHA/HDP Approved Budget FY 11	ANHA/HDP Actuals FY 11	ANHA/HDP Proposed Budget FY 12	ANHA/HDP Actuals FY 12	Per unit	Comments
EXPENSES FOR ANHA						
<u>Washington Briefing and Reception:</u>						
Annual Business Meeting	\$8,000.00	\$11,682.20	\$3,500.00	\$0.00		Annual Business Meeting Exps
Congressional Briefing	\$7,000.00	\$0.00	\$10,000.00	\$0.00		Annual Business Meeting Exps
Annual Report	\$8,000.00	\$2,784.62	\$3,500.00	\$4,698.75		Annual Business Meeting Exps
Sub-total:	\$23,000.00	\$14,466.82	\$17,000.00	\$4,698.75		
Consultants - Public Relations	\$28,000.00	\$21,500.00	\$26,000.00	\$97.01		The Palladium Group
Consultants - Public Relations - Expenses	\$3,000.00	\$901.17	\$1,750.00	\$0.00		The Palladium Group - estimated
Sub-Total	\$31,000.00	\$22,401.17	\$27,750.00	\$97.01		
<u>Alliance Promotion and Marketing</u>						
Promotional materials	\$5,000.00	\$0.00	\$5,000.00	\$0.00		
Website / Information Technology	\$8,500.00	\$4,810.00	\$8,500.00	\$0.00		Upgrades or maintenance
Sub-total:	\$13,500.00	\$4,810.00	\$13,500.00	\$0.00		
<u>Alliance Administration</u>						
Membership Fees	\$1,000.00	\$0.00	\$1,000.00	\$0.00		
Conference calls	\$1,250.00	\$1,115.34	\$1,250.00	\$94.18		
Meetings	\$400.00	\$44.58	\$400.00	\$0.00		
Financial Administration	\$21,000.00	\$21,000.00	\$21,000.00	\$1,750.00		
Other Administration	\$1,500.00	\$0.00	\$1,500.00	\$0.00		
Insurance (Directors and Officers)	\$1,100.00	\$931.00	\$1,000.00	\$0.00		
Reimbursable Expenses	\$200.00	\$1,091.60	\$200.00	\$0.00		
Postage	\$550.00	\$45.73	\$125.00	\$25.12		
Audit & Tax return	\$4,000.00	\$1,245.00	\$4,000.00	\$0.00		Audit of 2009 - 2010 - 2011 / 990's
Legal Services/Fees	\$2,000.00	\$1,369.50	\$2,000.00	\$0.00		ANHA in Washington DC
Sub-total:	\$32,000.00	\$26,842.75	\$32,475.00	\$1,869.30		
<u>Contingency</u>						
Misce Expenses - Credit Card Fees	\$500.00	\$644.45	\$1,000.00	\$134.00		Increased costs from Merchant Services
TOTAL ANHA EXPENSES:	\$100,000.00	\$69,165.19	\$91,725.00	\$6,799.06		
EXPENSES FOR HDP						
<u>Marketing and Promotion</u>						
Magazine		\$0.00	\$0.00	\$0.00		
Marketing and Membership Outreach		\$0.00	\$0.00	\$0.00		
Sub-total:	\$0.00	\$0.00	\$0.00	\$0.00		
Accounting and Legal Fees		\$269.50	\$275.00	\$0.00		HDP in Washington DC
Audit and Tax Return		\$0.00	\$0.00	\$0.00		As part of the ANHA fee
Insurance		\$0.00	\$0.00	\$0.00		As part of the ANHA coverage
Sub-total:	\$0.00	\$269.50	\$275.00	\$0.00		
Heritage Development Institute	\$0.00	\$0.00	\$0.00	\$0.00		
Sub-total:	\$0.00	\$0.00	\$0.00	\$0.00		
HDP Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00		
Sub-total:	\$0.00	\$0.00	\$0.00	\$0.00		
TOTAL HDP EXPENSES:	\$0.00	\$269.50	\$275.00	\$0.00		
TOTAL COMBINED EXPENSES ANHA/HDP	\$100,000.00	\$69,434.69	\$92,000.00	\$6,799.06		
Net Income/(Loss)	\$0.00	\$38,725.94	\$0.00	\$27,700.94		

2012 HDP Membership Report

	Last Name	First Name	Amount Paid or Pledged	Amount Received	Receivable	Date Paid or Pledged	Online Confirmation Number	Internal Invoice #
1					\$0			
2					\$0			
3					\$0			
4					\$0			
5					\$0			
6					\$0			
7					\$0			
8					\$0			
9					\$0			
10					\$0			
11					\$0			
12					\$0			
13					\$0			
14					\$0			
15					\$0			
16					\$0			
17					\$0			
18					\$0			
19					\$0			
20					\$0			
			TOTAL DUES:	\$0	\$0			

Heritage Development Partnership, Inc.
 Balance Sheet
 For the Month Ending: 01/31/2012

ASSETS	
<u>Current Assets</u>	
<u>Checking/Savings</u>	\$23,425
PNC Bank Checking Accnt	\$23,425
Total Checking/Savings	
Accounts Receivable	\$0
Total Receivables	\$0
TOTAL ASSETS	\$23,425
LIABILITIES & EQUITY	
<u>Liabilities</u>	
Accounts Payable	\$0
Total Liabilities	\$0
<u>Equity</u>	
Opening Balance Equity	\$0
Ret. Earnings (Balances Forward)	\$23,425
Net Income	\$0
Total Equity	\$23,425
TOTAL LIABILITIES & EQUITY	\$23,425

Heritage Development Partnership, Inc.

Income Statement

CY 2012

1/31/2012

<u>Income</u>	
Membership Dues	
Regular Members	\$0
Corporate Members	
Gold	\$0
Bronze	\$0
Silver	\$0
<u>Sub-Total Membership Income</u>	\$0
<u>Other HDP Income</u>	
Magazine Sales	\$0
Interest Income	\$0
HDI Income and Registration	\$0
<u>Sub-Total Other HDP Income</u>	\$0
<u>Total Income</u>	\$0
<u>Expense</u>	
<u>Marketing and Promotion</u>	
Magazine	\$0
<u>Marketing and Membership Outreach</u>	\$0
<u>Sub-Total Marketing and Promotion</u>	\$0
<u>HDP Administration</u>	
Accounting and Legal Fees	\$0
Audit and Tax Return	\$0
Insurance	\$0
<u>Sub-Total HDP Administration</u>	\$0
<u>Heritage Development Institute</u>	\$0
<u>Miscellaneous Expenses</u>	\$0
<u>Sub-Total HDI and Miscellaneous Expenses</u>	\$0
<u>Total Expense</u>	\$0
<u>Net Income</u>	\$0

Alliance of National Heritage Areas

Balance Sheet

For the Month Ending: 01/31/2012

ASSETS

Current Assets

Checking/Savings

PNC Bank

\$141,365

Penn Security DDA

\$12,410

Total Checking/Savings

\$153,776

Accounts Receivable

\$0

Total Receivables

\$0

Other Assets

Security Deposits

\$0

Total Other Assets

\$0

TOTAL ASSETS \$153,776

LIABILITIES & EQUITY

Liabilities

Accounts Payable

\$0

Total Liabilities

\$0

Equity

Opening Bal Equity

(\$5)

Ret. Earnings (Balance Forward)

\$126,080

Net Income

\$27,701

Total Equity

\$153,776

TOTAL LIABILITIES & EQUITY \$153,776

Alliance of National Heritage Areas
Income Statement
CY 2012

1/31/2012

<u>Income</u>	
<u>Membership Income</u>	
Full Membership	\$21,250
Associate - I	\$6,000
Associate - II	\$5,750
Associate - III	\$0
Partner Members	\$1,500
<u>Total Membership Income</u>	<u>\$34,500</u>
<u>Misc. Inc</u>	
Interest Income	\$0
Reimbursements	
<u>Total Miscellaneous Income</u>	<u>\$0</u>
<u>Total Income</u>	<u>\$34,500</u>

Alliance of National Heritage Areas
Income Statement
CY 2012

1/31/2012

Expense

<u>Washington Annual Meeting</u>	
Annual Business Meeting Expenses	\$0
Congressional Briefing	\$0
Annual Report	\$4,699
Total Washington Annual Meeting	\$4,699

Promotion & Marketing

Consultants	\$0
Consultant Expense	\$97
Materials	\$0
Website	\$0
Sub-Total Promotor. & Marketing	\$97

Alliance Administration

Membership Fees	\$0
Conference Calls	\$94
Meetings	\$0
Financial Administration	\$1,750
Insurance (D&O Policy)	\$0
Reimbursable Exps	\$0
Postage	\$25
Audit and Tax Return	\$0
Legal Services/Fees	\$0
Sub-Total Administration	\$1,869

Contingency

Miscellaneous Expenses	\$134
Credit Card Fees	\$6,799
Total Expenses	\$6,933

Net Income (Loss)	\$27,701
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